



WidePoint Secures an Estimated \$40 Million to \$45 Million SaaS Contract to Deliver FedRAMP-Authorized ITMS™ Command Center Platform for Leading Global Telecom Carrier

FAIRFAX, VA – October 28, 2025 – [WidePoint Corporation](#) (NYSE American: [WYY](#)), a federally certified provider of Trusted Mobility Management (TM2) solutions, is proud to announce a multi-year Software as a Service (SaaS) contract with a major telecommunications carrier to deploy its innovative FedRAMP Authorized ITMS™ Command Center Platform.

This SaaS solution will manage and serve as the system of record for the expected 2 million to 2.5 million units across government telecom operations, transforming how federal, state, local, and education agencies oversee their telecommunications assets. WidePoint estimates the contract will generate revenues of \$40-45 million over the initial three-year term of the contract, based on the expected number of managed units.

This multi-year engagement highlights the carrier's trust in WidePoint's proven ITMS™ Command Center Platform, serving as the hub for the carrier's governmental clients and internal teams. It ensures compliance with federal security standards and streamlines complex telecom management. The estimated scale of units managed under this new contract highlights the strategic value of ITMS™'s FedRAMP Authorized status, positioning WidePoint as a leader in a market where competitors struggle to meet such rigorous requirements.

A Milestone for WidePoint and the Government Sector

This strategic partnership will serve over 50 government clients, further establishing WidePoint as the premier SaaS FedRAMP solution provider for complex mobility and telecom management in the federal space. As government agencies increasingly prioritize trusted, secure, and compliant solutions, WidePoint remains at the forefront of the evolving landscape.

"We are honored that this major carrier has entrusted WidePoint with such a critical component of its government services," said Jin Kang, CEO of WidePoint. "This partnership not only reinforces WidePoint's leadership in FedRAMP-Authorized solutions, it also exemplifies our commitment to providing secure, innovative technology to support government operations."

Addressing Critical Challenges in Government Telecom Management

Government organizations face increasingly complex requirements for managing mobility and telecommunications—demanding solutions that are both highly secure and compliant. WidePoint's FedRAMP-Authorized Managed Mobility Platform fills this critical need, delivering a secure, reliable, and scalable enterprise solution.

"We are excited to partner with this major carrier on such a transformative engagement," said Jason Holloway, CRO of WidePoint. "Their trust in our FedRAMP-Authorized platform will enable WidePoint to deliver the most secure and efficient mobility management solutions for their government clients, reinforcing our position as a leader in government mobility management."

Why the Major Carrier Chose WidePoint

WidePoint stands out as the only FedRAMP Authorized SaaS Managed Mobility Platform. Its longstanding reputation, subject matter expertise, and proven track record – serving agencies such as

the Department of Homeland Security – have cemented WidePoint’s position as the trusted partner for government mobility management. The carrier’s decision underscores WidePoint’s agility and capacity to deliver solutions that meet the stringent security and compliance standards of federal government clients.

"I want to extend my heartfelt thanks to our dedicated staff for their hard work and innovation in developing the ITMS™ platform," said Todd Dzyak, COO of WidePoint. "Their commitment has helped us establish the ITMS™ as the premier FedRAMP-Authorized platform for both Federal and enterprise customers, and this new partnership further validates our leadership in secure mobility management."

About WidePoint

WidePoint Corporation (NYSE American: WYY) is a leading technology Managed Solution Provider (MSP) dedicated to securing and protecting the mobile workforce and enterprise landscape. WidePoint is recognized for pioneering technology solutions that include Identity & Access Management (IAM), Mobility Managed Services (MMS), Telecom Management, Information Technology as a Service, Cloud Security, and Analytics & Billing as a Service (ABaaS). To learn more, visit <https://www.widepoint.com>.

Safe Harbor Statement

This press release contains forward-looking statements concerning our business, operations and financial performance including anticipated number of devices under management, anticipated revenue, and performance under the new agreement. These statements are based on current expectations and are subject to risks and uncertainties that could cause actual results to differ materially. All statements other than statements of historical fact included herein are forward-looking statements. You can identify these statements by words such as ‘aim,’ ‘anticipate,’ ‘assume,’ ‘believe,’ ‘could,’ ‘due,’ ‘estimate,’ ‘expect,’ ‘goal,’ ‘intend,’ ‘may,’ ‘objective,’ ‘plan,’ ‘potential,’ ‘positioned,’ ‘predict,’ ‘should,’ ‘target,’ ‘will,’ ‘would’ and other similar expressions that are predictions of or indicate future events and future trends. These forward-looking statements are based on current expectations, estimates, forecasts and projections about our business and the industry in which we operate and our management’s beliefs and assumptions. These statements are not guarantees of future performance or development and involve known and unknown risks, uncertainties and other factors that are in some cases beyond our control. All forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those that we expected, including, the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2024, filed with the SEC on April 15, 2025.

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