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**Soft-ex Wins eir Business Contract for Online Bill Presentment and Analytics Solution**

*Soft-ex, WidePoint's wholly owned subsidiary, signs strategic three-year contract to deliver Online Bill Presentment and Analytics to eir Business customers.*

McLean, Virginia and Dublin, Ireland, February 22, 2016 – WidePoint Corporation (NYSE Mkt: WYY), a leading provider of Managed Mobility Services (MMS) specializing in Cybersecurity and Telecommunications Lifecycle Management (TLM) solutions, announced today that its subsidiary Soft-ex Communications has won the contract to supply eir Business customers with an Online Bill Presentment and Analytics solution.

Soft-ex secured this contract following an intensive selection process, based on their innovative solution, user experience and flexible supplier relationship. eir Business will shortly begin the roll-out of 'eir Bill Analyser powered by Soft-ex' to large corporate and public sector clients. Customers will then be in a position to view all their consolidated fixed voice bills in one place online 24/7. With access to this centralized cloud portal, customers will reduce time searching and analysing costs, leaving them more time to make key business decisions to significantly reduce telecom costs, improve inventory control and introduce business efficiencies.

Ian Sparling, chief executive officer at Soft-ex, commented, "We are delighted to have been selected by eir Business following a rigorous selection process and this contract further validates the strength of our proposition and our engagement with CSPs across Europe. By providing our TDI platform to eir Business, we have enabled the integration of data from multiple billing systems."

Commenting for eir Business, Lorraine Bracken, Head of Voice & Mobile Product said, “Our key objectives are to enhance the customer experience and to ensure our customers receive accurate and easy-to-follow bills. With eir Business Bill Analyser we will deliver online access with the ability to analyse bills and run reports across usage, costs and performance. Soft-ex is a world-leader in this space and we are delighted to be working with them.”

Steve L. Komar, chief executive officer & chairman of WidePoint Corporation, stated, “We are delighted to sign yet another strategic agreement in the CSP space. Billing communication is now viewed as a key opportunity to improve customer loyalty and attract new business. We look forward to assisting eir achieve this strategic objective.”

### **About eir**

eir is the principal provider of fixed-line and mobile telecommunications services in Ireland with approximately 2.3 million customers. The company has the most extensive fixed and mobile network in Ireland and provides a comprehensive range of advanced voice, data, broadband, TV and ICT services to the residential, small business, enterprise and public sector markets. The wholesale division, Open eir, is the largest wholesale provider in Ireland with more than 40 operators using our network. In 2013, eir was the first operator to launch 4G services in Ireland.

The company has 3,300 full time equivalent employees. The cornerstone of the company’s current €2.5 billion strategic investment programme is the construction of Ireland’s largest fibre broadband network that will reach 1.9 million homes and businesses by the end of 2020 using FTTC and FTTH technologies.

### **About Soft-ex**

Soft-ex is a leading supplier of Online Bill Presentment and Analytics SaaS solutions that provide unique online data intelligence for Communication Service Providers (CSPs) and their Enterprise customers for fixed, mobile and PABX communications. Headquartered in Ireland with offices in the UK, and the Netherlands, we have customers and partners in over 90 countries globally. Customers include Telefónica, BT, Three, KPN, Telia, Microsoft, Nationwide, Lloyds, Shire and Prudential, to name but a few. For more information, visit [www.soft-ex.net](http://www.soft-ex.net).

### **About WidePoint**

WidePoint (NYSE Mkt: WYY) is a leading provider of secure, cloud-delivered, enterprise-wide information technology-based solutions that can enable enterprises and agencies to deploy fully compliant IT services in accordance with government-mandated regulations and advanced system requirements. WidePoint has several major government and commercial contracts. For more information, visit [www.widepoint.com](http://www.widepoint.com).

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