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**WidePoint Subsidiary Soft-ex and VOSS Launch Global Strategic Partnership**

*VOSS UC management coupled with Soft-ex billing analysis for customers worldwide*

McLean, VA, January 26, 2015 – WidePoint Corporation (NYSE Mkt: WYY), a leading provider of Managed Mobility Services (MMS) specializing in Cybersecurity and Telecommunications Lifecycle Management (TLM) solutions, announced today that its subsidiary Soft-ex, a leading supplier of analytics & billing solutions, and [VOSS Solutions](#), a global supplier of unified communication (UC) management platforms, have entered into a strategic partnership to integrate the Soft-ex Optimiser<sup>®</sup> and VOSS UC management solutions into a unique platform offering.

The combined expertise of Soft-ex and VOSS will deliver granular visibility and billing insight, providing significant cost savings and improved efficiencies on infrastructure and performance to customers that use the VOSS UC management platform.

Mike Frayne, CEO at VOSS, commented, “There are over 100 large global enterprises that are currently using the VOSS UC management platform, and we are very excited about the additional value that the Soft-ex solution can offer our customers. We believe the Soft-ex technology can lead to real cost-savings, and it has already led to a number of exploratory discussions with some of our larger service provider customers.”

The Soft-ex and VOSS alliance will be of particular interest to organizations that have the [VOSS UC management platform](#) in place either as a direct customer of VOSS or embedded in the [Cisco Hosted Collaboration Solution](#) (HCS) under the name of Cisco UCDM. The [Soft-ex Optimiser](#)

solution collects call detail records from Cisco HCS and inventory data from the VOSS UC management platform to generate key invoice data analytics and intelligence.

Ian Sparling, CEO of Soft-ex, commented, “We are delighted to be partnering with VOSS and delivering a stronger combined proposition and value-add to our joint customers. By taking the VOSS output, we can now provide HCS users and resellers with much more data intelligence, and we can also provide a billing platform leading to a better customer experience.”

A recent success story for this offering is a global retail bank customer that has incorporated the collaborative solution into its monthly billing process, giving them complete transparency over enabled and rolled out infrastructure, supporting maximum network optimization.

Steve L. Komar, chief executive officer & chairman of WidePoint Corporation, said, “The strategic alliance between VOSS and Soft-ex exemplifies the execution of WidePoint’s strategy of entering into strong collaborative partnerships that extend our offerings and bring demonstrable value to customers. We look forward to seeing all VOSS UC management customers reap the benefits of the Soft-ex Optimiser and our other solutions.”

### **About VOSS Solutions**

The VOSS-4-UC management platform is specifically designed for unified communications (UC) services and applications. VOSS-4-UC provides a complete tool-set to transform the way that communications architectures are designed, deployed and operated, in the public and private cloud. VOSS is headquartered in Texas, with offices in the UK, and South Africa. VOSS is funded by Intel Capital, Eden Ventures, Vodafone Ventures, and XAnge Private Equity. The VOSS technology has been deployed by many prominent companies across the world.

For more information, visit [www.voss-solutions.com](http://www.voss-solutions.com)

### **About Soft-ex**

Soft-ex, a subsidiary of WidePoint, is a leading supplier of Analytics & Billing SaaS solutions that provide unique online data intelligence for Communication Service Providers (CSPs) and their Enterprise customers for fixed, mobile and PABX communications. Headquartered in Ireland with offices in the UK, the Netherlands and Scandinavia, we have customers and partners in over 90 countries globally. Customers include Telefónica, BT, KPN, Telia, Microsoft, Nationwide, Lloyds, Shire and Prudential, to name but a few. For more information, visit [www.soft-ex.net](http://www.soft-ex.net)

### **About WidePoint**

WidePoint (NYSE Mkt: WYY) is a leading provider of secure, cloud-delivered, enterprise-wide information technology-based solutions that can enable enterprises and agencies to deploy fully compliant IT services in accordance with government-mandated regulations and advanced system requirements. WidePoint has several major government and commercial contracts. For more information, visit [www.widepoint.com](http://www.widepoint.com).

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