

# Telecom Lifecycle Management Delivers Maximum Accountability and ROI

## Challenge:

The U.S. Army Corps of Engineers (USACE) required a wireless Telecom Lifecycle Management (TLM) solution for consolidating assets and services at the enterprise level, worldwide. The solution needed to move more than 25,000 cellular lines to enterprise billing accounts, establish an enterprise-wide inventory and provide a centralized order updating and processing system.

## Solution:

A Wireless TLM Solution from WidePoint.

WidePoint provides a Wireless TLM Solution for USACE that has delivered more than \$9 million in cost savings and avoidance to date. Anchored by ITMS™, WidePoint's proprietary telecom management platform, the full scope of TLM services includes:

- Wireless Service Contract/Agreement Administration Services
- Inventory Management Services
- Invoice Management and Audit Services
- Rate Plan Optimization Services
- Management Reporting Services
- Contract Optimization Services
- Ordering and Procurement Management Services
- Dispute Recovery Service
- Transition Services

### The Results:

- Provide program management that maintains carrier independence.
- Reduce costs and maximize spend on USACE's wireless telecom assets
- Improve visibility into enterprise wireless usage
- Provide improved communication and relationships with end-users
- Automate and consolidate the ordering submission and approval process

USACE awarded WidePoint a new TLM contract valued at more than \$4.3 million in January, 2018.

More Than **300% ROI**

WidePoint Corporation (NYSE American: WYY) is an innovative provider of Trusted Mobility Management (TM2) solutions. TM2 converges at the intersection of WidePoint's pioneering Telecom Lifecycle Management (TLM), Telecom Bill Presentment & Analytics, Mobile and Identity (IdM) Management solutions.

WidePoint has a diverse portfolio of government and commercial clients, serving global and international enterprises and the Fortune 100 across a multitude of industries. WidePoint is the leading provider of customized telecom and mobile management solutions to the U.S. public sector.

